

DELTA EDGE MEETINGS – REMOVAL OF OSI REMARKS REQUIREMENT

Corporate FAQs

Q: Why is Delta making this OSI removal change?

A: Delta constantly strives to make our programs more efficient and easier to use. We're confident this change will simplify our future Delta Edge Meetings processes for travel managers and agency partners plus streamline backend incentive calculations.

Q: What action do I need to take?

A: No special action is required, however, if the OSI remarks were programmed in the corporate profile of the GDS/OBT:

- You can remove the OSI remarks from the corporate profile in the GDS/OBT.
- You can also leave the OSI remarks in the corporate profile of the GDS/OBT if you wish. However, the remarks will no longer be used to query performance for the DEM backend performance report.

Q: What about existing bookings with DEM in the OSI?

A: No action is required. Meeting attendees will continue to be measured on the following qualifiers:

- 50+ passengers
- Ticket Designator
- Destination
- Registered Meeting Dates
- RT vs OW
- Lifted Ticket

Q: What if I have additional questions?

A: Please contact your Global Sales Representative or contact DEM@delta.com.